

COULD YOU USE \$30,000 PER YEAR PART TIME?!

DO YOURSELF A FAVOR AND JUST LISTEN
TO WHAT MARY KAY HAS TO OFFER!

74% of the workforce today are women: they all have skin and need to care for it.
The average woman today spends in excess of \$600 per year just on skin care & cosmetics!
More and more women start their own businesses to gain more time with family & financial freedom.
Don't stop your regular job...**MARY KAY** is very part-time – at your own schedule!
Of all the millionaires in the world today, only 3% are women!
AND of that 3% B 70% are in MARY KAY

Three appointments per week *

3 classes x \$200 avg sales = \$600 weekly x 42 weeks = \$25,200
200 new **TimeWise** clients + 200 reorders at \$200/year = \$40,000
\$65,200 = Total Annual Sales
\$32,600 PROFIT

WHAT YOU CAN EXPECT FROM YOUR APPOINTMENTS AND REORDER BUSINESS AFTER ONE YEAR

A skin care class ranges from 3-6 people (Average 4)
Sales **average** about \$200 per class for a **new** consultant.
(Seasoned consultants can have classes ranging from \$500 to \$1000)

We retain about 85% of our clients.

The average skin care reorders per customer each year is about \$200.

1 Class Per Week *

85 clients end of 1st Year
Profit/classes = \$4,200 (\$350/mo)
Profit/Reorders = \$5,800 (\$475mo.)
\$10,000 PER YEAR

2 Classes Per Week *

170 Clients end of 1st Year
Profit/Classes = \$8,500 (\$700/mo)
Profit/Reorders = \$11,500 (\$924/mo)
\$20,000 PER YEAR

If your boss offered to add \$800 to your paycheck each month

If you worked just ONE hour overtime each day, WOULD YOU DO IT?!

Important facts you should know:

No quotas, No territories, Tax advantages, 90% buy-back guarantee, free and local training
Other avenues of income include team building commissions, free car & insurance, Director commissions & bonuses
No obligation to learn more about this home-based consulting business.

Above figures based on working 4-6 hrs per week - 42 weeks in a year.

The Value of Driving a Free Mary Kay Car!

By Carol Scheibeck-Miles

The average car loan is four years and the average monthly auto insurance payment is \$70.



In that time you may save the following:

Type of Auto	Cash Option/Monthly Payment	Savings
Grand Am	\$350 X 48 months + \$70 insurance	\$20,160
Grand Prix	\$500 X 48 months + \$70 insurance	\$27,360
Cadillac	\$825 X 48 months + \$70 insurance	\$42,960

There are over \$150 million in FREE Pontiac Vibe, Grand Prix's and Cadillac's being driven by successful Mary Kay Beauty Consultants and Directors today. And, with Mary Kay paying over 70% of the insurance, each of these thousands of women are saving thousands of dollars for themselves and their families. This is what could be done with the savings:

Vibe \$20,160 =

- 1) College education for one child, or possibly two
- 2) Family vacations for several years
- 3) A nice down payment on a house
- 4) A nice retirement investment

Grand Prix \$27,360 =

- 1) College educations for two children
- 2) Family vacations every year
- 3) A substantial down payment on a house
- 4) A substantial retirement investment

Cadillac \$42,960 =

- 1) College educations for three or four children
- 2) WONDERFUL family vacations every year
- 3) A substantial down payment on a DREAM house
- 4) A GREAT retirement investment



**CAN YOU AFFORD TO TURN DOWN THAT KIND OF SAVINGS??
ALLOW SUCCESS TO BE YOURS WITH MARY KAY COSMETICS**