

Wholesale Buying Privileges with Mary Kay

Many ladies are such great Mary Kay clients that it truly would be in each of their best interests to consider becoming a Consultant themselves just for personal use! That's what I did! Plus, often we have a few select friends and family who use Mary Kay and do not have a Consultant, making the potential for savings and income even more attractive. Using the chart below, place a check by each product you use daily, weekly, or monthly (or you WOULD use if you got your products at wholesale!) and then add up your totals. As a consumer who cares for her skin and appearance, you could easily be spending \$1000 or more a year RETAIL for your cosmetics, without even considering as well what you may be giving in gifts! As a Consultant, you may order your products online or via telephone at your convenience to be delivered right to your door, give exciting gifts at a 50% discount, and receive free optional training (learn application and beauty tips from the best organization in the business)!

Product	Cost	Yearly	Total
___ 3-in-1 Cleanser	\$18	6	\$108
___ Age-Fighting Moisturizer	\$22	4	\$ 88
___ Foundation	\$14	4	\$56
___ Day & Night Solution	\$50	4	\$200
___ Eye Cream	\$26	4	\$104
___ Eye Primer	\$12	4	\$48
___ Eye Makeup Remover	\$14	4	\$56
___ Nighttime moisture supplement	\$30	4	\$120
___ Satin Lips Set	\$18	2	\$36
___ Acne Treatment Gel	\$7	2	\$14
___ Concealer	\$9.50	2	\$19
___ Pressed Powder Refill	\$14	4	\$56
___ Loose Powder	\$12.50	2	\$25
___ Mascara	\$8.50	4	\$34
___ Eye colors	\$6.50	4	\$26
___ Cheek colors	\$10	2	\$20
___ Lip colors	\$13	6	\$78
___ Lip liners and Eye liners	\$9.50	6	\$57
___ Satin Hands Pampering Set	\$28	1	\$28
___ Hand Cream	\$7.50	6	\$45
___ Body Wash, Lotion, Spray Mist	\$44	4	\$176
___ Fragrance	\$40	2	\$80
___ Fragranced body products	\$14	4	\$56
___ Nail care products	\$6	10	\$60
___ Sunscreen products	\$10	2	<u>\$20</u>

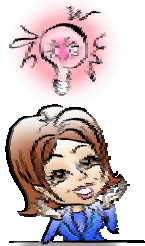
Above Example: Over \$1500!

Your total estimate of Personal Use: _____

Now go through and estimate for friends and family!

Another favorite aspect of being a Consultant is that we get to give wonderful, quality gifts for which we paid half price! Estimate how many gifts you give in an average year:

- ___ Wedding gifts
- ___ Secretary gifts
- ___ Bridal Shower gifts
- ___ Baby Shower gifts
- ___ Graduation gifts
- ___ Birthday gifts
- ___ Holiday gifts



WHAT IS YOUR GRAND TOTAL? _____

Savings + Income?

- First, as a Consultant, you will have wholesale buying privileges with the #1 best-selling brand of facial skin care and color cosmetics in the U.S.! Imagine purchasing ALL of your cosmetics at wholesale prices!
- You will be able to purchase your products at a 50% savings! If you even use just \$1000 a year in personal and gift products, that is an annual savings of \$500! What could you do with the money saved?
- Now, imagine if you had 5 friends and family who purchased \$500 a year from you. How about 10 friends? This income, when invested, could pay for a child's entire college education.
- With the TimeWise samplers, the color samplers, and the quarterly customer mailings, it is so very simple to not only gather a few loyal customers, but also keep them well informed! Mary Kay is just perfect for the busy woman!
- At any time, you may choose to pursue your Mary Kay business at a higher level. We are among the highest paid women in the U.S., earning an average of \$25-\$60 an hour for time spent making women feel special! If a financial need arises, you will have an instant source of income to meet the need, if and when you choose.

SO MANY POSSIBILITIES...FOR SUCH A SMALL INVESTMENT! The only requirement to taking advantage of the savings is to order your Starter Kit \$100 plus \$8.35 shipping and handling, plus tax. The Starter Kit contains over \$306 in full-sized retail product, making the total value of the Starter Kit is over \$400 with added training materials and supplies! Your Starter Kit includes everything you would need to start your business, except washcloths and product to sell, or you may choose to use the contents for personal use. The CHOICE is yours!

I would enjoy having you as part of our team! Thank you for being a fantastic client! Now are you ready to save some money and open a door of possibilities?

Call me, Gretchen Runkle,
your Independent Beauty Consultant
at **877-4598.**

I would love to answer any of your questions!