



Thank you for being my hostess.
I look forward to working with you!



Making Your Girl's Night Out a Huge Success!

Your S.H.O.T at \$100 FREE

YOUR REWARDS

S = SHARE w/ 4 or more

Have Four non-Mary Kay users over 18 & without a current consultant.

\$25 product

H = HOLD ON ORIGINAL DATE

Hold your party on the original date booked and listen/watch the CD/DVD in packet. Get your guest list back to me within 3 days.

\$25 product

O = ORDERS OF \$300

When your class has orders of \$300 or more including outside orders both online and on paper. For online orders, have them put your name in the comments section.

www.marykay.com/

\$25 product

T = TWO BOOKINGS

Have two or more bookings from your party.

\$25 product

If the above requirements are not met, you will still receive 10% of the sales; 15% with one booking; 20% with two bookings.

MARY KAY®
America's
Best-Selling Brand

Return your guest list to me via phone or email within 3 days!



Because this is my business, and I love what I do, I will be there rain, sleet, snow or shine! or I will have someone just as great. I know that I can count on you too.

Thanks so much!

TIPS

- Invite 8 to 10 friends to ensure a great group will come. Let them know we will begin right on time.
- Let them know that I will be contacting them to introduce myself and find out a little more about their skin type so I can bring the correct samples.
- After the initial call to invite them, call them the day before to remind them of the time and to dress comfortably.
- Obtain outside orders.
- Keep refreshments simple and plain to serve after the class.

WHO TO INVITE?

Who do you know who:

- likes to try new things
- loves makeup
- enjoys looking good
- has great skin
- has troubled skin
- just had a baby
- just had a promotion
- are friends you don't see often
- loves to be pampered
- could use a night out
- is getting married

MDD

Best-Sellers*

Women love beautiful benefits so it's no wonder these products are proven favorites. Get to know why these best-sellers are so popular.

Satin Lips® Set

Bufs away dry skin, then moisturizes to help keep lips soft. The set includes: Satin Lips® Lip Mask and Satin Lips® Lip Balm.

\$18 retail **\$19.26 w/ tax**



Satin Hands® Pampering Set

Loved for its super-softening results that you feel instantly, this long-standing favorite cleanses, exfoliates and moisturizes in three easy steps. Available in Fragrance-Free and Peach.

\$34 retail **\$36.38 w/ tax**

Oil-Free Eye Makeup Remover

No more tugging and pulling. With this super-effective eye makeup remover, a gentle touch is all you need to remove eye makeup – even waterproof mascara. The oil-free formula leaves skin feeling soft, not greasy.



\$15 retail
\$16.05 w/ tax



Satin Hands® Hand Cream

This newly formulated hand cream provides instant moisturization that lasts up to 24 hours. It even lasts through several hand washings. It's the perfect size for putting in your car or your purse, so supersoft hands are always within your reach.

Available in either Peach or Fragrance-Free

\$10 retail **\$10.70 w/ tax**



Mary Kay® Ultimate Mascara™ in Black (or Black/Brown)

This exclusive all-in-one formula creates the look of big, bold separated lashes that last all day. The all-day intense color does not smear, smudge, flake or clump.

\$15 retail **\$16.05 w/ tax**



All these products make great gifts!!



Mary Kay® Nourishine® Lip Gloss

Maximum comfort with maximum shine! Super-light formula takes shine to a whole new level while it smoothes, softens, and never feels sticky.



Mary Kay® Creme Lipstick

Long-wearing, stay-true color glides on with a lightweight, creamy texture and delivers maximum color impact that lasts.

Mary Kay® Lip Gloss or Lipstick

\$13 retail **\$13.91 w/ tax**

MDD

Create A Roll-Up

MARY KAY®
America's
Best-Selling Brand



Set # 1 & 2

TimeWise Miracle Set \$90



- TimeWise 3-in-1 Cleanser or Bar
- TimeWise Age Fighting Moisturizer
- TimeWise Day Solution w/ SPF 25
- TimeWise Night Solution

Miracle Set with Foundation

- with New Liquid Foundation * \$110
- with Mineral Powder Foundation and Mineral Powder Brush \$118
- with New Liquid Foundation, Primer and Foundation Brush \$136

Set # 3

Satin Set \$52



- Satin Hand Pampering Set
- Satin Lip Set

Set # 4

Microdermabrasion Set \$55



- Step 1: Refine
- Step 2: Replenish

Set # 5

Eye Deal Set \$56



- Eye Primer
- TW Firming Eye Cream
- Oil Free Eye Makeup Remover

Set # 6

Basic Color \$65⁵⁰



- Custom Compact + applicators
- 1 Lipstick or Gloss
- 1 Cheek Color
- 3 Eye Colors

Set # 7

Brush Set w/ sponges \$50



- Powder & Cheek Brush
- Eye Definer & Eye Crease Brush
- Eyeliner/Eyebrow Brush
- Organizer Bag
- set of 2 Sponges

Set # 8

Replenishing Serum+C \$55



- TW Replenishing Serum + C
- Includes 4 weekly vials
- Give collagen a boost!
- Help skin bounce back!

Set # 9

Acne Fighters Set \$50



- Velocity Facial Cleanser
- Blemish Control Toner
- Velocity Lightweight Moisturizer
- Acne Treatment Gel

Set #10

Create Your Own around \$50



- Select your favorite products to design your own set

Keep It Simple \$99
Sets 1 + 2 (*Foundation)
SPECIAL PRICE!
RETAIL \$110

I Deserve It All!!

Customize your own bag with any 4 set (or \$200+) and get the Travel Roll-Up Bag for **FREE!!**

Want to Earn FREE Products?

Be a Mary Kay Hostess!

Get up to \$100 in Mary Kay products for **FREE!!**

Thank You